

TECHNOLOGY/BRAND	EASE OF INSTALLATION												ADVANTAGES	LIMITATIONS
	Ease of Installation	Power (1,3)	Wireless Data Transmission	Purchase (7)	Subscription (6)	Tailored Reporting	Work Flow Adaptability	Technical Support	Scalable	Migration to Individual	Quality Wash (Process)	Quality Wash (Time)		
INDIVIDUAL⁽²⁾														
Clean Hands	Pro	PoE	Wired ⁽⁹⁾	✓ Low	On Request	✓	✓	✓	✓	N.A.			No Batteries Badge-Free Staff Motivation^(+5,10) Restroom Coverage	Frequency Only
CloudClean™ ENHANCED	DIY	PoE	✓		✓	✓	✓	✓	✓	N.A.			Cloud-based Staff Motivation⁽⁵⁾ Low Monthly Cost	Frequency Only Badge Required
Hand Scan PERSONAL TRAINER	DIY	Bat	✓		✓	✓	✓	✓	✓	N.A.	✓	✓	Simplicity Visual Process Guidance Staff Motivation⁽¹⁰⁾ Low Monthly Cost	Short Track Record Badge Required
TEAM														
CloudClean™ STANDARD	DIY	PoE	✓		✓	✓	✓	✓	✓	✓			Cloud-based Staff Motivation⁽⁵⁾ Low Monthly Cost	Frequency Only
Hand Scan TEAM COACH	DIY	Bat	✓		✓	✓	✓	✓	✓	✓	✓	✓	Simplicity Process Guidance Low Monthly Cost	Short Track Record
SMART DISPENSER														
SMARTLINK™ Dispenser (GOJO)	DIY	Bat	✓	N.A.	N.A.	N.A.	N.A.	✓	✓	N.A.	N.A.	N.A.	Robust, Reliable Proprietary Battery Systems Best-in-Class Formulations	Dispenser Only

Notes:

- 1) AC, Battery, PoE (Power over Ethernet)
- 2) All 'Individual' tracking systems can also be reported by Teams, Units or Locations.
- 3) Some hardwiring can be minimized with battery powered options which will accrue added maintenance costs.
- 4) Reliability is largely a function of hard-wired vs WiFi signal strength. Low WiFi can be strengthened.
- 5) Option of a 'Marquee' scoreboard/dashboard for direct staff feedback on shift performance.
- 6) Monthly: \$/5 handsinks / High=>300, Moderate=180-300, Low=<180
- 7) Purchase: \$/5 handsinks / High=>20k, Moderate=10k-20k, Low=<10k
- 8) All options track handwash frequency by location and time. All normalize data as Hand Washes per Employee Hour (HW/EH).
- 9) Wired to eliminate batteries and add data speed/integrity.
- 10) Reminder feature under development or available as an option.